



## Disadvantaged Business Enterprises

April 2018 Newsletter

### Edwards: Spends Surplus on roads, colleges, and local projects



BATON ROUGE, La. (AP) — Gov. John Bel Edwards wants to spend two-thirds of a \$123 million Louisiana surplus on road and bridge work, college building repairs and local construction projects, a lengthy list of small-dollar items that would spread the money across the state.

The Democratic governor released his proposal for divvying up the cash Wednesday. Lawmakers will determine how to use the dollars left over from the last budget year in their current legislative session.

Under Louisiana’s constitution, \$12 million of the surplus must pay down retirement debt and nearly \$31 million must be carved off the top for the state’s “rainy day” fund. That leaves about \$80 million left for spending. The dollars



**Contact:**

LADOTD Compliance Office  
1201 Capitol Access Road  
Baton Rouge, LA 70802  
(225) 379-1382



**In This Issue**

- Page 3 DBE Survey
- Page 4 LED Small Business Resources
- Page 5 DBE Safety Article
- Page 6 “Let’s Get Social” Events
- Page 7 Traffic Control Courses
- Page 8 Events/Workshops
- Page 13 LADOTD Letting
- Page 18 LADOTD Lettings Results
- Page 23 DBE Subcontractor Information
- Page 24 LADOTD Design Build
- Page 25 Featured DBE
- Page 26 Newly DBE Certified Firms
- Page 27 LADOTD Contact Information
- Page 27 SJB Group DBE Supportive Services

are restricted to one-time expenses.

“We are making a substantial investment in our state,” Edwards said.

The plan includes [23 transportation projects](#) , 199 small-dollar construction projects, community water projects, local government aid and a \$10 million block of money for college campus maintenance.

“Every corner of the state will receive funding for these projects,” the governor said.

Lawmakers might have other ideas for the spending, however. Some House Republican leaders, including Speaker Taylor Barras, have suggested more of the surplus should go to the rainy day fund to repay dollars taken from the account last year to pay state government expenses.

The surplus is from the 2016-17 financial year that ended June 30, when tax collections exceeded revenue projections. The dollars can’t be used to help close a budget gap in the upcoming year that begins July 1, because of constitutional restrictions on surplus money.

Edwards also outlined his priorities for spending about \$200 million in unspent cash from the current budget year.

The governor proposes using the money to pay down debts owed to FEMA for Louisiana’s share of disaster recovery expenses and to managed-care companies in the Medicaid program. He also seeks upgrades to the state’s financial management computer system and spending on legal judgments against the state.

House GOP leaders have different ideas for some of that money, however, including proposals that would help lessen next year’s budget shortfall. Edwards objects to such maneuvers as a short-term fix that creates budget problems in later years.

---

Follow Melinda Deslatte on Twitter at <http://twitter.com/melindadeslatte>





Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all. **Please circle the areas of assistance you are interested in being provided.**

Business Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

Business Email: \_\_\_\_\_

Business Phone No.: \_\_\_\_\_ Specialty Areas: \_\_\_\_\_

Do you actively quote LADOTD projects? Yes  No

If not, why? \_\_\_\_\_

Do you bid primarily as a: prime contractor  or sub-contractor

Are you interested in becoming a prime contractor? Yes  No

Have you ever received a LADOTD job? Yes  No

Do you plan to actively bid LADOTD work in the future? Yes  No

If not, why: \_\_\_\_\_

Are there any barriers you see to quoting LADOTD jobs? Yes  No

If yes, please explain: \_\_\_\_\_

If barriers listed, what do you see as ways to overcome those barriers?

**Accounting & Record Keeping**

- Financial Analysis

**Job Cost Control**

- Preparing Budgets

**Financial Assistance**

- Cash Flow/Working Capital
- Loan & Bond Packaging

**Scheduling & Planning**

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

**Business Management**

- Business Planning
- Project Management

**Marketing**

- Marketing Strategies
- Marketing Plan

**Legal**

- Contract Negotiations
- Delay Contract
- Construction Lien Law

**Contract Compliance**

- Federal/State Compliance
- EEO/Affirmative Action

**Contract Compliance**

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: [jackie.desbordes@sjbgroup.com](mailto:jackie.desbordes@sjbgroup.com)

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

# Small Business Resources available through Louisiana Economic Development

The [Small and Emerging Business Development Program](#) provides managerial and technical training and one-on-one assistance to help small businesses sustain and grow.

The [Louisiana Contractors Accreditation Institute](#) is a six week course that offers small and emerging construction businesses critical information about construction management and assists with preparing for the business and law portion of the contractors licensing exam.

The [Bonding Assistance Program](#) provides guarantees for bid, payment and performance bonds at reasonable rates that mitigate risk for the surety company and help small businesses build or expand their bonding capacity.

The [Hudson Initiative](#) provides a small business certification that expands opportunities with State contracts and procurement.

The [Veteran Initiative](#) provides a veteran owned and service connected disabled veteran owned small business certification that expands opportunities with State contracts and procurement.

[Economic Gardening](#) connects growth companies to a team of highly skilled research specialists that provide customized information to address a company's specific growth challenges in areas including market research, geographic information systems, and digital marketing.

[CEO Roundtables](#) bring together key decision makers from growth companies 10 times over the course of a year for collaborative, growth-oriented roundtable sessions that support a trusting environment in which they can safely explore business and personal issues with the guidance of experienced facilitators.

[Louisiana Business Connection](#) is a portal designed to connect major business projects with disadvantaged business enterprises, minority-owned businesses, woman-owned businesses, veteran-owned businesses, and the other small businesses of Louisiana to promote growth and inclusiveness in the state. – Large and small businesses operating in Louisiana may register at no cost and discover contract opportunities.

**You can visit the highlighted links by pressing “Control” on your keypad and clicking on the link.**

**If you would like more information about each programs please feel free to contact Ms. Stephanie Hartman, the LED Small Business Services Manager, at (225) 342-5677 or [Stephanie.Hartman@la.gov](mailto:Stephanie.Hartman@la.gov)**



# TRENCHES AND EXCAVATIONS

By [Ron Parker STS, CHST](#)

- “[Soil classification](#)”, as understood prior to disturbing any soil, the types of soil should be determined. After that it will be determined whether we need a trench or an excavation. Below is the differences between a trench and an excavation.

•**Trench:** A narrow excavation made below the earths’ surface. The depth is greater than the width. However the width cannot be greater than 15 feet.

•**Excavation:** A man made cut in the earths’ surface made by earth removal. A trench can be labeled an excavation if it exceeds the above criteria.

Now that we know the differences let’s discuss some important safety aspects. A safety professional should be involved in prior planning of excavations. This is to ensure that proper safety procedures are followed. Below is what I feel is the minimum safety procedures.

- Call before digging:** Call all utility companies related to this job. I.e. gas, sewer, telephone, water lines and electrical.
- Procure necessary tools:** Shoring systems, Structural ramps if needed, trench boxes or trench shields or other means of shoring.
- If the excavation is 4 ft. or deeper there must be a safe means for entrance and egress. (a ladder placed each 25 ft. of lateral travel will suffice).
- Determine the type of soil. Type A, Type B or Type C.
- Any previously disturbed soil, no matter what the physical makeup of the soil, will be determined to be type C. In this case the excavation has to be sloped in accordance with the CFR 1926

Barricades play an important role during excavating and when workers are working in and around excavations. A stop log or hand signals should be used for mobile equipment when approaching the edge of the excavation and the operator cannot see the edge. Workers who are exposed to vehicular traffic shall wear highly visible vest. A type 3 barricade that is sturdy to deter vehicular traffic shall be installed. This type of barricade can be of a cementitious product or polyurethane that is filled with water.

Over 800 deaths in the United States each year happen while working in and around excavations. Most of these deaths are caused due to a cave-in. Subpart P of the CFR 1926 manual offers a wealth of information concerning safety procedures and materials to use while excavating and working in excavations.

Support & Training for Safety Professionals





You are cordially invited to  
Attend One of Our

*“Let’s Get Social”  
Events*

*May 3, 2018 (Baton Rouge) and May 8, 2018 (New Orleans)  
5:30pm—7:30pm*

This is an opportunity for you to learn more about the assistance available to DBEs under the DBE Supportive Services Program, to connect with prime contractors about business ventures, and network with fellow DBEs. Federal, state, and local representatives will also be available to answer any questions you may have about the DBE Program and upcoming opportunities.

This event is co-hosted by the **SJB Group** and the **LADOTD Compliance Programs**.

To RSVP, please contact Kenyatta Sparks or Grace Chatman at (225) 769-3400.



# Traffic Control Training

Louisiana AGC has partnered with ATSSA to provide Traffic Control Training in Louisiana. The courses are compliant with Louisiana DOTD regulations and provide individuals with Traffic Control Technician (TCT), Traffic Control Supervisor (TCS) and Traffic Control Supervisor Refresher certificates upon successful completion.

Our upcoming schedule is as follows:

- **May 8 - 10** - Alexandria DOTD Office
- **June 5 - 7** - New Orleans Regional Transportation Management Center
- **July 24 - 26** - Baton Rouge: Transportation Training & Education Center
- **September 4 - 6** - New Orleans Regional Transportation Management Center
- **October 16 - 18** - Monroe (Exact Location TBD)
- **December 4 - 6** - Baton Rouge: Transportation Training & Education Center

For each of the above mentioned classes the TCT Course is held on Day 1. The TCS Course is held days 2 & 3. Please be reminded that the Traffic Control Technician course is a pre-requisite to sit through the Traffic Control Supervisor course.

For information on attending a TCT, TCS, or TCS Refresher Course please contact Michael Demouy at 225-344-0432 or [michaeld@lagc.org](mailto:michaeld@lagc.org). Per DOTD regulations individuals must complete this TCS Refresher Course every 4 years to keep their TCS Certificate valid.



# Events & Workshops

## EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

### May

**Get Certified Month: 8(a) Certification**

May 1, 2018

Tue 9:00 AM to 1:00 PM

Topic: Government Contracting

**Louisiana Technology Park**

**Starting & Financing Your Business Idea**

May 1, 2018

Tue 2:00 PM to 4:00 PM

Topic: Start-up Assistance

**LSBDC at McNeese State University: Main Office SEED Center**

Fee: \$ 10.00

**Business Recovery Initiative - Disaster Recovery and Resiliency Planning Series**

May 2, 2018

Wed 9:30 AM to 12:30 AM

Topic: Disaster Mitigation

**LSBDC at Southern University: Main Office**

**Starting & Financing Your Business**

May 2, 2018

Wed 2:00 PM to 4:30 PM

Topic: Start-up Assistance

**Delgado Community College City Park Campus H. Giles Martin Hall Room # 102**

**FastTrac NewVenture Cass - Session 8**

Thu 5:30 PM to 8:30 AM

Topic: Start-up Assistance

**South Central Louisiana Technical College: River Parishes Campus St. John Parish Business Training Center**

**Southern University FoodPreneurs Accelerator Summit**

Sat 8:00 AM to 3:00 PM

Topic: Start-up Assistance

**LSBDC at Southern University: Main Office**

**Get Certified Month: HUBZone Certification**

Tue 9:00 AM to 1:00 PM

Topic: Government Contracting

**Louisiana Technology Park**

**Women-Owned Small Business Certification**

Tue 9:30 AM to 11:30 AM

**LSBDC at McNeese State University: Main Office SEED Center**

**Build Your Brand Roundtable Pt. 1**

Wed 9:30 AM to 11:30 AM

Topic: Marketing and Sales

**River Region Chamber of Commerce**

**Starting & Financing a Small Business - Leesville**

May 9, 2018

Wed 1:00 PM to 3:00 PM

Topic: Start-up Assistance

**LSBDC Northwest & Central Region - Leesville Vernon Parish Library**

**Claims Adjuster Boot Camp**

May 10, 2018

Thu 8:00 AM to 5:00 PM

**LSBDC at Southern University: Main Office**  
Fee: \$ 568.00

**Starting & Financing a Small Business**

May 10, 2018

Thu 3:00 PM to 4:30 PM

Topic: Start-up Assistance

**South Regional Library Auditorium**



(Events & Workshops Continued)

**FastTrac NewVenture Cass - Session 9**

**May 10, 2018**

**Thu 5:30 PM to 8:30 PM**

Topic: Start-up Assistance

**South Central Louisiana Technical College:  
River Parishes Campus St. John Parish  
Business Training Center**

**Starting & Financing a Small Business**

**May 11, 2018**

**Fri 10:00 AM to 12:00 PM**

Topic: Start-up Assistance

**Louisiana Technology Park**

**Straight Talk... Meet the Banker Lunch &  
Learn with Capital One Bank**

**May 14, 2018**

**Mon 11:30 AM to 1:00 PM**

Topic: Financing and Capital

**Xavier South Conference Room 320**

**Get Certified Month: Woman-Owned Small  
Business Certification**

**May 15, 2018**

**Tue 9:00 AM to 1:00 PM**

Topic: Government Contracting

**Louisiana Technology Park**

**Build Your Brand Roundtable Pt. 2**

**May 16, 2018**

**Wed 9:30 AM to 11:30 AM**

Topic: Marketing and Sales

**River Region Chamber of Commerce**

**HUBZone Certification**

**May 16, 2018**

**Wed 10:00 AM to 12:00 PM**

Topic: Government Contracting

**Louisiana Technology Park**

**Starting & Financing Your Business**

**May 16, 2018**

**Wed 10:00 AM to 12:00 PM**

Topic: Start-up Assistance

**Fletcher Technical Community College Houma  
Campus**

**Business Planning for Entrepreneurs**

**May 16, 2018**

**Wed 2:00 PM to 4:30 PM**

Topic: Business Plan

**Delgado Community College H. Giles Martin  
Hall**

**Starting and Financing a Small  
Business - Marksville**

**May 16, 2018**

**Wed 5:00 PM to 7:00 PM**

Topic: Start-up Assistance

**LSBDC Northwest & Central  
Region - Alexandria Fire Department Meeting  
Room**

**How the Power of Story Can Grow Your  
Business - Livingston**

**May 17, 2018**

**Thu 10:00 AM to 12:00 PM**

Topic: Marketing and Sales

**Livingston Parish Library - Main Branch**

**FastTrac NewVenture Cass - Session 10**

**May 17, 2018**

**Thu 5:30 PM to 8:30 AM**

Topic: Start-up Assistance

**South Central Louisiana Technical College:  
River Parishes Campus St. John Parish  
Business Training Center**

**Berries and Business Series: Tax Cuts and Jobs  
Act – Individuals and Businesses - Ponchatoula**

**May 22, 2018**

**Tue 7:30 AM to 9:00 AM**

Topic: Tax Planning

**First Baptist Church of Ponchatoula**

(Events & Workshops Continued)

**Get Certified Month: Veteran-Owned Small Business Certification**

May 22, 2018

Tue 9:00 AM to 1:00 PM

Topic: Government Contracting

**Louisiana Technology Park**

**Starting and Financing Your Business**

**Idea - Slidell**

May 22, 2018

Tue 9:00 AM to 12:00 PM

Topic: Start-up Assistance

**East St. Tammany Chamber of Commerce**

**Intermediate QuickBooks and Costing for Contractors**

May 23, 2018

Wed 1:00 PM to 4:00 PM

Topic: Business Accounting

**South Central Louisiana Technical College:**

**River Parishes Campus St. John Parish**

**Business Training Center**

Fee: \$ 50.00

**Get Certified Month: Certifications For Your Business Growth**

May 23, 2018

Wed 1:00 PM to 3:00 PM

Topic: Managing a Business

**Fletcher Technical Community College Houma**

**Campus**

**Legal and Effective Interview Techniques for Small Businesses**

May 24, 2018

Thu 3:00 PM to 5:00 PM

Topic: Human Resources

**LSBDC at McNeese State University: Main**

**Office SEED Center**

Fee: \$ 10.00

**Get Certified Month: DBE Certification**

May 29, 2018

Tue 9:00 AM to 1:00 PM

Topic: Government Contracting

**Louisiana Technology Park**

**Small Business 101**

May 29, 2018

Tue 10:00 AM to 11:30 AM

Topic: Start-up Assistance

**South Regional Library Auditorium**

**Social Media Marketing 101 -Natchitoches**

May 30, 2018

Wed 1:30 PM to 3:30 PM

Topic: Marketing and Sales

**LSBDC Northwest & Central**

**Region - Natchitoches Municipal Building**

## June

**Get SEBD Certified!**

June 5, 2018

Tue 10:00 AM to 12:00 PM

**LSBDC at Southern University: Main Office**

**Planning for Profits**

June 5, 2018

Tue 5:30 PM to 8:00 PM

**LSBDC Northwest & Central Region - Bossier**

**City First Guaranty Bank**

**Starting and Financing a Small Business - Bossier City**

June 7, 2018

Thu 1:00 PM to 3:00 PM

Topic: Start-up Assistance

**LSBDC Northwest & Central Region - LA**

**Workforce - Bossier City Louisiana Workforce**

**Commission**

(Events & Workshops Continued)

**Small Business Marketing Accelerator  
Workshop Series (SEBD Training)**

**June 12, 2018**

**Tue 9:00 AM to 12:00 PM**

Topic: Marketing and Sales

**LSBDC at Southern University: Main Office**

Fee: \$ 75.00

**Starting and Financing a Small  
Business - Pineville**

**June 12, 2018**

**Tue 1:00 PM to 3:00 PM**

Topic: Start-up Assistance

**LSBDC Northwest & Central  
Region - Alexandria Main Street Community  
Center**

**Starting & Financing a Small Business**

**June 12, 2018**

**Tue 3:00 PM to 4:30 PM**

Topic: Start-up Assistance

**South Regional Library Auditorium**

**Business Planning for Entrepreneurs**

**June 13, 2018**

**Wed 10:00 AM to 12:00 PM**

Topic: Business Plan

**Fletcher Technical Community College Houma  
Campus**

**Business Contracts and Operating Agreements**

**June 14, 2018**

**Thu 10:00 AM to 12:00 PM**

Topic: Legal Issues

**LSBDC at Southern University: Main Office**

**Buying and Selling Small Businesses - Bossier**

**June 14, 2018**

**Thu 1:00 PM to 3:00 PM**

Topic: Financing and Capital

**LSBDC Northwest & Central Region -  
Shreveport Bossier Parish Community College,  
Building D, Room 227**

Fee: \$ 35.00

**Straight Talk... Meet the Banker Lunch &  
Learn with Capital One Bank**

**June 15, 2018**

**Mon 11:30 AM to 1:00 PM**

Topic: Financing and Capital

**Xavier South Conference Room 320**

**Woman-Owned Small Business Certification**

**June 20, 2018**

**Wed 10:00 AM to 12:00 PM**

Topic: Government Contracting

**Louisiana Technology Park**

**Starting & Financing a Small Business**

**June 20, 2018**

**Wed 1:00 PM to 3:00 PM**

Topic: Start-up Assistance

**Ascension Parish Library - Gonzales Branch**

**Small Business 101**

**June 28, 2018**

**Thu 10:00 AM to 11:30 AM**

Topic: Start-up Assistance

**South Regional Library Auditorium**

**How to Facilitate Business Growth or  
Transition - Alexandria**

**June 28, 2018**

**Thu 2:00 PM to 4:00 PM**

Topic: Cash Flow Management

**LSBDC Northwest & Central Region- Cenla  
Chamber of Commerce - Alexandria Cenla  
Regional Chamber of Commerce**

Fee: \$ 35.00



(Events & Workshops Continued)

## July

### Starting & Financing a Small Business

July 13, 2018

Fri 10:00 AM to 12:00 PM

Topic: Start-up Assistance

Louisiana Technology Park

### Starting and Financing a Small Business - Bossier City

July 17, 2018

Tue 3:00 PM to 5:00 PM

Topic: Start-up Assistance

LSBDC Northwest & Central Region - Bossier City Bossier Parish Library

### 8(a) Certification Bootcamp

July 18, 2018

Wed 10:00 AM to 12:00 PM

Topic: Government Contracting

Louisiana Technology Park

### 5 Steps to Financing Success

July 18, 2018

Wed 1:00 PM to 3:00 PM

Topic: Financing and Capital

Fletcher Technical Community College Houma Campus

### Training & Empowering Your Employees

July 25, 2018

Wed 10:00 AM to 12:00 PM

Topic: Human Resources

Fletcher Technical Community College Houma Campus



# Letting of 5/9/2018

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

**Proposal: H.008411.6 BAYOU TERREBONNE BRIDGE (LA 660)**      **Proposal: H.009762.6 ENTERPRISE BLVD MULTI-USE PATH**

DBE Goal: 5%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: clearing and grubbing, removal of bridge, grading, drainage structures, milling asphalt pavement, class ii base course, asphalt concrete pavement, permanent sheeting (steel), and related work.

Parish(es): Terrebonne

Route(s): LA 660

Federal Number: H008411

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.009485.6 LA 404: BAYOU CHOCTAW BRIDGE**

DBE Goal: 8%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: clearing and grubbing, removal of bridge, grading, milling asphalt pavement, class ii base course, lime treatment, asphalt concrete pavement, precast concrete piles, concrete slab span bridge, concrete approach slab (cast in place), and related work.

Parish(es): Iberville

Route(s): LA 404

Federal Number: H009485

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

Local Public Agency project

SBE Goal: 8%

Specbook: 2016

Description of work: clearing and grubbing, grading, drainage structures, sidewalks, and related work.

Parish(es): Iberville

Federal Number: H009762

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

**Proposal: H.010081.6 LA 156 IMPROVEMENTS (CALVIN TO US 167)**

DBE Goal: 4%

OJT Goal: 3 Trainees

Specbook: 2016

Description of work: clearing and grubbing, grading, drainage structures, subgrade treatment, in-place cement treated base course, milling asphalt concrete, asphalt concrete pavement, and related work.

Parish(es): Winn

Route(s): LA 156

Federal Number: H010081

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

**(Lettings Continued)**

**Proposal: H.010991.6 I-12: LIVINGSTON P/L - US 51 BUS OPASS**

DBE Goal: 15%

OJT Goal: 3 Trainees

Specbook: 2016

Description of work: drainage structures, clearing and grubbing, pavement, patching, milling asphalt pavement, asphalt concrete, thin asphalt concrete (ogfc), and related work.

Parish(es): Tangipahoa

Route(s): I-12; US-51-X

Federal Number: H010991

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

**Proposal: H.010994.6 I-12: BAYOU LACOMBE - NORTHSORE BLVD.**

DBE Goal: 8%

OJT Goal: 5 Trainees

Specbook: 2016

Description of work: clearing and grubbing, milling asphalt pavement, asphalt concrete pavement, and related work.

Parish(es): St. Tammany

Route(s): I-12

Federal Number: H010994

Estimated Construction Cost: \$7,500,000 to \$10,000,000

Construction Proposal Documents

**Proposal: H.011314.6 LA 22: NEAR I-10 GEOMETRIC IMPROV**

DBE Goal: 13%

OJT Goal: 5 Trainees

Specbook: 2016

Description of work: clearing and grubbing, subgrade treatment, drainage structures, milling asphalt pavement, pavement patching, asphalt concrete pavement, portland cement concrete pavement, concrete walks and drives, drilled shaft foundations, traffic signalization, and related work.

Parish(es): Ascension

Route(s): LA 22; LA 70

Federal Number: H011314

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

**Proposal: H.011439.6 LA 22: YELLOW WATER RIVER - I-55**

DBE Goal: 12%

Specbook: 2016

Description of work: grading, drainage structures, milling asphalt concrete, pavement patching, class ii base course, asphalt concrete overlay, portland cement concrete pavement, and related work. limits: state project no. h.011439: located on route la 22 east of its junction with mccarroll ln. to west of its junction with veterans Blvd. as shown in plans.

Parish(es): Tangipahoa

Route(s): LA 22

Federal Number: H011439

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**(Lettings Continued)**

**Proposal: H.012135.6 LA 383: I-10 - LA 101**

Specbook: 2016

Description of work: milling asphalt pavement, pavement patching, pavement widening, asphalt concrete pavement, asphalt concrete overlay, and related work.

Parish(es): Calcasieu; Jefferson Davis

Route(s): LA 383

Federal Number: H012135

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012240.6 LA 1: UP / INDUSTRY ABANDONED RR XINGS (WBR)**

DBE Goal: 6%

Specbook: 2016

Description of work: grading, milling asphalt pavement, remove abandoned railroad crossing, asphalt concrete pavement, and related work.

Parish(es): West Baton Rouge

Route(s): LA 1

Federal Number: H012240

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**Proposal: H.012287.6 I-49 NB EXIT RAMP AT LA 98**

SBE Goal: 10%

Specbook: 2016

Description of work: grading, lime treatment, subgrade treatment, drainage structures, milling asphalt pavement, asphalt concrete overlay, portland cement concrete pavement, drilled shaft foundations, traffic signalization, and related work.

Parish(es): Lafayette

Route(s): I-49; LA 98

Federal Number: H012287

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

**Proposal: H.012309.6 LA 523: SIGHT DISTANCE AT STEWART DR**

Specbook: 2016

Description of work: clearing and grubbing, and related work.

Parish(es): Caddo

Route(s): LA 523

Federal Number: H012309

Estimated Construction Cost: \$0 to \$50,000

Construction Proposal Documents

**(Lettings Continued)**

**Proposal: H.012661.6 DIST. 07 FLASHING YELLOW ARROW UPGRADE**

DBE Goal: 1%

OJT Goal: 3 Trainees

Specbook: 2016

Description of work: drilled shaft foundations, traffic signalization, and related work.

Parish(es): Allen; Beauregard; Calcasieu; Jefferson Davis

Federal Number: H012661

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.012742.6 I-10 N SERVICE RD: DWYER RD - PARIS RD**

DBE Goal: 12%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: drainage structures, milling asphalt pavement, pavement patching, asphalt concrete pavement, and related work.

Parish(es): Orleans

Route(s): I-10

Federal Number: H012742

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012876.6 US-90Z (I-10 TO MAGNOLIA STREET)**

DBE Goal: 10%

OJT Goal: 3 Trainees

Specbook: 2016

Description of work: removal of bridge deck (hydrodemolition), permanent signing, mounting (ground mounted), mounting (structure mounted), footings for overhead mounting, and related work.

Parish(es): Orleans

Route(s): US 90; US 90-Z

Federal Number: H012876

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

**Proposal: H.013133.6 LA 602-2: AIRPORT ROAD - US 80**

DBE Goal: 7%

Specbook: 2016

Description of work: drainage structures, milling asphalt concrete, class ii base course, lime treatment, in-place cement stabilized base course, asphalt concrete pavement, and related work.

Parish(es): Madison

Route(s): LA 602-2

Federal Number: H013133

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents



**(Lettings Continued)**

**Proposal: H.013152.6 I-49: PAVEMENT MARKING REPLACEMENT IV**

DBE Goal: 2%

Specbook: 2016

Description of work: removal and replacement of existing plastic pavement striping, reflectorized raised pavement markers, and related work.

Parish(es): Natchitoches

Route(s): I-49

Federal Number: H013152

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**Proposal: H.013157.6 I-55: PAVEMENT MARKING REPLACEMENT I**

DBE Goal: 2%

Specbook: 2016

Description of work: removal of existing markings, plastic pavement striping, reflectorized raised pavement markers, and related work.

Parish(es): St. John the Baptist; Tangipahoa

Route(s): I-55

Federal Number: H013157

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents



# Bid Results for the Letting of 4/11/2018

**The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Monday, April 16, 2018, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382 .**

**H.007440.6-R1 (DBE Goal Project) NORTH BOULEVARD PEDESTRIAN IMPROVEMENTS**  
 DRAINAGE STRUCTURES, CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE PAVEMENT, DRILLED SHAFT FOUNDATIONS, LANDSCAPING; ADDITIVE ALTERNATE 1 (CITY PLAZA): CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE PAVEMENT, LANDSCAPING, BENCHES (PARK), TRASH RECEPTACLES; ADDITIVE ALTERNATE 2 (RIVER ROAD TO SHAW CENTER): DRAINAGE STRUCTURES, CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE PAVEMENT, LANDSCAPING, PAVERS, TRASH RECEPTACLES; ADDITIVE ALTERNATE 3 (SHAW CENTER TO CITY CLUB): DRAINAGE STRUCTURES, CLASS II BASE COURSE, PORTLAND CEMENT CONCRETE PAVEMENT, LANDSCAPING, PAVERS, BIKE RACKS, TRASH RECEPTACLES, AND RELATED WORK.  
 OJT Goal: 2 Trainees  
 Parish(es): East Baton Rouge  
 Federal Number: H007440  
 Estimated Construction Cost: \$1,709,898.75

Apparent Low Bidder:  
 Gulf States Contractors LLC  
 501 J.F. SMITH AVE.  
 SLIDELL, LA 70461  
 (985)807-2108  
 \$2,811,761.59

**H.009456.6 (DBE Goal Project) LA 347: ROUNDABOUT @ MELANCON ROAD**  
 CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUBGRADE TREATMENT, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.  
 Parish(es): St. Martin  
 Route(s): LA 347  
 Federal Number: H009456  
 Estimated Construction Cost: \$2,378,704.10  
 Apparent Low Bidder:  
 Progressive Construction Co., LLC  
 PO BOX 11594  
 ALEXANDRIA, LA 71315-1594  
 (318)473-9522  
 \$2,526,495.43

**(Bid Results Continued)**

**H.010382.6 (DBE Goal Project) LA 441: LA 16 - LA 10**

DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE PAVEMENT, GUARDRAIL, AND RELATED WORK.

OJT Goal: 3 Trainees

Parish(es): St. Helena

Route(s): LA 441

Federal Number: H010382

Estimated Construction Cost: \$4,397,382.17

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$3,247,234.56

**H.011571.6 LA 124: 0.7 MI W OF LA 506 - W JCT LA 126**

CLEARING AND GRUBBING (SELECTIVE), DRAINAGE STRUCTURES, IN-PLACE CEMENT TREATED BASE COURSE, IN-PLACE CEMENT TREATED SUBGRADE, MILLING ASPHALT CONCRETE, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): LaSalle

Route(s): LA 124

Estimated Construction Cost: \$3,593,256.35

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$2,658,665.79

**H.011705.6 (DBE Goal Project) US 11: LAKE PONTCHARTRAIN BRIDGE REHAB PHASE 2 (HBI)**

PRECAST CONCRETE PILES, TREATED TIMBER PILES, STEEL PILES, STRUCTURAL METAL WORK, BRIDGE REPAIRS, AND RELATED WORK.

OJT Goal: 12 Trainees

Parish(es): Orleans

Route(s): US 11

Federal Number: H011705

Estimated Construction Cost: \$26,091,656.70

Apparent Low Bidder:

American Bridge Co.

1000 AMERICAN BRIDGE WAY

CORAOPOLIS, PA 15108

(412)631-1000

\$28,360,002.30

**H.011783.6 (DBE Goal Project) PARKER RD (MOORE RD - GARRETT RD)**

DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Ouachita

Federal Number: H011783

Estimated Construction Cost: \$1,400,529.92

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$1,161,425.91

**(Bid Results Continued)**

**H.012233.6 (DBE Goal Project) LA 3064 TO LA 1248 PHASE I DIJON DRIVE EXTENSION**

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, DRILLED SHAFT FOUNDATIONS, LANDSCAPING, TRAFFIC SIGNALIZATION, AND RELATED WORK.

OJT Goal: 5 Hours

Parish(es): East Baton Rouge

Route(s): LA 3064

Federal Number: H012233

Estimated Construction Cost: \$9,278,792.58

Apparent Low Bidder:

Brown Industrial Construction, LLC

727 Highlandia Drive

Baton Rouge, LA 70810

(225)478-1006

\$8,301,301.40

**H.012293.6 (DBE Goal Project) LA 5: LO-GANSPORT TO THOMAS ROAD**

GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, CLASS II BASE COURSE, IN-PLACE CEMENT TREATED BASE COURSE, ASPHALT CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 5 Trainees

Parish(es): Desoto

Route(s): LA 5

Federal Number: H012293

Estimated Construction Cost: \$6,573,293.71

Apparent Low Bidder:

Benton & Brown, LLC.

5626 HWY. 528

MINDEN, LA 71055

(318)377-8720

\$7,183,151.03

**H.012602.6 (DBE Goal Project) I-10: MORRISON RD INTERCHANGE LIGHTING**

CLEARING & GRUBBING, GRADING, DRILLED SHAFT FOUNDATIONS, INTERCHANGE LIGHTING, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Orleans

Route(s): I-10

Federal Number: H012602

Estimated Construction Cost: \$1,673,478.80

Apparent Low Bidder:

Diamond Electrical Co., Inc.

PO BOX 15501

BATON ROUGE, LA 70895-5501

(225)752-7492

\$1,358,561.35

**(Bid Results Continued)**

**H.012605.6 LA 82: LITTLE PRAIRIE BR ELEC  
REP (HBI)**

Movable Bridge Electrical Repairs and Hydraulic Repairs

OJT Goal: Trainees

Parish(es): Vermilion

Route(s): LA 82

Federal Number: H012605

Estimated Construction Cost: \$297,030.00

Apparent Low Bidder:

COASTAL BRIDGE CO., L.L.C.

PO BOX 14715

BATON ROUGE, LA 70898

(225)766-0244

\$372,000.00

**H.012608.6 LA 478: LA 120 TO I-49**

DRAINAGE STRUCTURES, MILLING ASPHALT CONCRETE, IN-PLACE CEMENT TREATED BASE COURSE, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Natchitoches

Route(s): LA 478

Estimated Construction Cost: \$1,799,861.11

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.

PO BOX 7618

ALEXANDRIA, LA 71306

(318)427-1300

\$1,237,786.77

**H.012741.6 (DBE Goal Project) I-10 S SERV RD:  
GREEN ACRES - ORLEANS P/L**

MILLING ASPHALT CONCRETE, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Jefferson

Route(s): I-10

Federal Number: H012741

Estimated Construction Cost: \$2,136,002.00

Apparent Low Bidder:

Barriere Construction Co., LLC

PO BOX 1576

BOUTTE, LA 70039

(985)785-7700

\$1,674,788.49

**H.012912.6 (SBE Goal Project) I-110:  
CONVENTION ST/FLOIDA ST RAMPS**

CLEARING AND GRUBBING, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): East Baton Rouge

Route(s): I-110

Federal Number: H012912

Estimated Construction Cost: \$156,462.56

Apparent Low Bidder:

Gulf States Contractors LLC

501 J.F. SMITH AVE.

SLIDELL, LA 70461

(985)807-2108

\$132,170.00

**(Bid Results Continued)**

**H.013197.6 LA 1 - TOLL BRIDGE STRUCTURAL REPAIRS**

The removal, replacement, and repair of damaged concrete barrier sections along both travels lanes, and also includes repair patching of spalls in the super- and sub-structures and related work.

Parish(es): Lafourche

Route(s): LA 1

Federal Number: H013197

Estimated Construction Cost: \$103,000.00

Apparent Low Bidder:

JB JAMES CONSTRUCTION LLC

1881 Wooddale Blvd

BATON ROUGE, LA 70806

(225)927-3131

\$233,000.00



## **DOTD DBE Subcontractor Payment Procedure - Added Step**

Another step has been added to the DOTD DBE Subcontractor Payment Procedure. The Prime Contractor remains responsible for entering payments for each DBE on every Estimate, even if zero payments are made. After the Prime enters the payment, the DBE will now receive an email informing them that a payment is ready for their verification and approval. The DBE should then follow the procedure (manual attached) to verify the payment within fourteen (14) days of being notified. After the DBE approves, it is then the responsibility of the Project Engineer to review and approve and the final step is Compliance Program's review and approval.

If you do not already have access to the application, you will need to request your roles in the AASHTO Project Civil Rights Labor application, at [http://wwwapps.dotd.la.gov/engineering/registrations/register.aspx?type\\_id=11](http://wwwapps.dotd.la.gov/engineering/registrations/register.aspx?type_id=11). If you already have a Citrix ID, please type in your Citrix ID into the comments.

Once registered, you will also want to enroll in the password reset tool at <https://www9.dotd.la.gov>.

All of this information and more can be found at the DOTD Compliance webpage at

[http://wwwsp.dotd.la.gov/Inside\\_LaDOTD/Divisions/Administration/Compliance/Pages/Subcontractor\\_Payments.aspx](http://wwwsp.dotd.la.gov/Inside_LaDOTD/Divisions/Administration/Compliance/Pages/Subcontractor_Payments.aspx) where you can also find the procedure manual.

If you still have questions after reading and following the manual, please contact Judy Halloran at (225) 379-1411 or [judy.halloran@la.gov](mailto:judy.halloran@la.gov).

## **Subcontractor Complaint Process**

**DOTD has implemented a new process for all subcontractors (not just DBE) to report prompt payment issues. All complaints must now be submitted online at**

<http://wwwapps2.dotd.la.gov/Administration/SPPComplaint/>

## **Subcontractor Approval Process**

In accordance with the DOTD Required Contract Provisions for DBE Participation in Federal Aid Construction Contracts (DBE Goal Project), the Prime contractor must meet the requirements of Subsection 108.01 Subletting of Contract, and must submit DOTD Forms OMF□1A, Request to Sublet and OMF□2A, Subcontractor's EEO Certification. After submittal, all signatures must be obtained and then the entire document must be scanned and emailed to the DOTD Compliance office for review and approval. These forms must be approved by DOTD before any subcontract work is performed on the project. This requirement includes suppliers and/or truckers that appear on the CS-6AAA. If the aforementioned process is not followed, the subcontractor is in danger of being turned away from the jobsite.



# DOTD Issues Notice of Intent to Solicit Design Builder(s) for Two Projects

Tuesday, March 27, 2018 at 1:00:26 PM

Today, Louisiana Department of Transportation and Development Secretary Shawn D. Wilson, Ph.D., announced plans to move forward with an unprecedented request for letters of interest for two design-build projects simultaneously. In an effort to be more efficient and ensure these projects are ready for construction at the earliest possible time, DOTD is combining the qualification phases for the two projects.

Earlier today, DOTD began the process by issuing a Notice of Intent (NOI) seeking interested design-build firms. The NOI can be viewed on DOTD's [website](#).

“There has been an outcry from the public for these projects and we are employing innovative means to deliver,” Wilson said. “These projects, as well as others, would have been funded under the broadly supported gas tax proposal that the legislature did not pass last year. We can no longer wait while we lose our competitive edge. We are forced to use GARVEE Bonds, a tool used by 30 other states to pay for major improvements.”

Federal Grant Anticipation Revenue Vehicle Bonds (GARVEE Bonds) allow the state to repay the debt with federal highway funds the state receives each year.

With the support of Governor John Bel Edwards, DOTD pursued approval of the Louisiana Joint Transportation Committee to utilize the design-build contracting process, which can expedite project delivery by combining the design and construction phases. This approach also encourages private sector innovation. The recommendation to advertise and solicit for the two projects was approved on Jan. 31, 2018.

One project will improve the Loyola Drive interchange access from I-10 to the new terminal at Louis Armstrong New Orleans International Airport which is currently scheduled to open in February 2019. The other project will provide direct access from the I-20/I-220 interchange into Barksdale Air Force Base, a globally significant military installation. The estimates for the projects range from \$80 to \$125 million each.

With a \$13.9 billion backlog, DOTD, under this administration, will continue to pursue visionary means of funding and contracting to demonstrate what can be accomplished through innovation and working with our federal partners. This includes competing for discretionary funding and creating an office of innovative procurement to facilitate this more focused approach on innovation and public private partnership practices.





# RMI



**RHORER MUTUAL INDUSTRIES, INC.**  
**RAILROAD-MAINTENANCE-INDUSTRIAL-MATERIALS**  
**Working safely today, for a greater tomorrow!**

RMI, Inc. began in 1973 as a small local railroad contractor servicing the Baton Rouge, LA area. Since it's inception, RMI has worked long and hard to provide the highest standards of quality and production at the most competitive prices. Our focus is centered around you, our customer. From those humble beginnings, we have grown to provide our customers with a full portfolio of services. **We are a woman owned/ minority business with DBE certification and over 60 years of experience among our management team.** Thank you for taking the time to learn a little more about Rhorer Mutual Industries, INC. (RMI) and for viewing the sample of services we offer.

**Railroad Services**

- ◆ New Construction
- ◆ Track Maintenance
- ◆ Track Inspections
- ◆ Emergency Response/Repairs
- ◆ Crossing Rehabilitation
- ◆ Vegetation Control
- ◆ Derailment Recovery

**Maintenance Services**

- ◆ Landscaping
- ◆ Vegetation Control
  - ◆ Painting
- ◆ Janitorial Services
- ◆ Right of Way Clearing



**Contact Us For More Information Or To Request a Quote:**  
**courtney@rhorer.com (225) 673-5999 john@rhoer.com**

## Newly DBE Certified Firms

Firm Name	OWNER'S NAME	PHONE #	EMAIL ADDRESS
Gray Two Construction	Nettie Jackson	(225)279-5901	<a href="mailto:gray2two@gmail.com">gray2two@gmail.com</a>
Green Solar Louisiana	Glenn Ford	(678)982-7587	<a href="mailto:gford@greensolarlouisiana.com">gford@greensolarlouisiana.com</a>
M & L Pest Control dba Enroute Services	Darryl Moran	(781)337-4191	<a href="mailto:darryl@enroute.biz">darryl@enroute.biz</a>
Grant Management Group	Cedric Grant	(504)508-8859	<a href="mailto:cedricsgrant@gmail.com">cedricsgrant@gmail.com</a>
Debar Reinforcing	Deborah Smith	(601)447-4333	<a href="mailto:msdebar@yahoo.com">msdebar@yahoo.com</a>
Advanced Infrastructure Specialist	Misty Blackburn	(864)201-4596	<a href="mailto:advancedisllc@yahoo.com">advancedisllc@yahoo.com</a>
Sykes Consulting	Darien Sykes	(404)249-1538	<a href="mailto:dsykes@sykes-consulting.com">dsykes@sykes-consulting.com</a>
ComSolutions	Laura Daniels	(314)374-7790	<a href="mailto:laura.daniels@comsolutionsusa.com">laura.daniels@comsolutionsusa.com</a>
AXE National Management Services	Le'Roy Matthews	(225)900-1498	<a href="mailto:damondmatthews@axenational.com">damondmatthews@axenational.com</a>
Trinity Consulting	Elizabeth Kearns	(404)822-8835	<a href="mailto:bkearns@trinityconsulting.com">bkearns@trinityconsulting.com</a>
Henderson Media	Monica Henderson	(225)927-0921	<a href="mailto:henderson.la@cox.net">henderson.la@cox.net</a>
Fourrier & de Abreu	Ricardo de Abreu	(225)677-7950	<a href="mailto:ricardo@fdaengineers.com">ricardo@fdaengineers.com</a>
Brown Quality Construction, LLC	Brandon Brown	(504)250-4204	<a href="mailto:BrandonBrown@brownquality.com">BrandonBrown@brownquality.com</a>
Coastal Restorations, LLC,	Margaret Landry	(504)319-7344	<a href="mailto:info@coastalrestorations.com">info@coastalrestorations.com</a>
L&M Environmental Response, LLC.	Margo Moss	(504)534-8563	<a href="mailto:admin@imenviro.com">admin@imenviro.com</a>
Scape Landscape Architecture, DPC	Katherine Horodniceanu	(212)462-2628	<a href="mailto:elena@scapestudio.com">elena@scapestudio.com</a>



# LA DOTD DBE Program Contact Information



**Stephanie P. Ducote, Compliance Programs Director**  
(225)379-1363 | [stephanie.ducote@la.gov](mailto:stephanie.ducote@la.gov)

**Remy Graves, DBE/SBE Program Manager**  
(225)379-1762 | [remy.graves@la.gov](mailto:remy.graves@la.gov)

**Rhonda Wallace, DBE Certification Program Specialist**  
(504) 376-0233 | [rhonda.wallace@la.gov](mailto:rhonda.wallace@la.gov)

**Kandy Fly, DBE Certification Program Specialist/SBE Program Specialist**  
(225) 379-1922 | [kandy.fly@la.gov](mailto:kandy.fly@la.gov)

**Euphemia Renee' Smith, DBE Certification Program Specialist**  
(225) 379-1775 | [euphemia.smith2@la.gov](mailto:euphemia.smith2@la.gov)

**Amber White, DBE Contract Administration Program Specialist**  
(225) 379-1494 | [amber.white@la.gov](mailto:amber.white@la.gov)

**Carla Murray, DBE Project Investigator**  
(225) 379-1774 | [carla.murray@la.gov](mailto:carla.murray@la.gov)

**Judy Halloran, DBE Contract Administration Program Specialist**  
(225) 379-1411 | [judy.halloran@la.gov](mailto:judy.halloran@la.gov)

## DBE Supportive Services Staff

**Jackie des Bordes, Program Coordinator**  
[Jackie.desBordes@sjbgroup.com](mailto:Jackie.desBordes@sjbgroup.com)

**Kenyatta Sparks, Program Assistant**  
[Kenyatta.Sparks@sjbgroup.com](mailto:Kenyatta.Sparks@sjbgroup.com)

**Grace Chatman, Communication Specialist**  
[Grace.Chatman@sjbgroup.com](mailto:Grace.Chatman@sjbgroup.com)

8377 Picardy Avenue  
Baton Rouge, Louisiana 70809  
Office: 225.769.3400  
Fax: 225.769.3596  
Website: [www.SJBGroup.com](http://www.SJBGroup.com)

## What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LADOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.